

contractors to build your infrastructure

projects?

If you are an entrepreneur and you wish to invest in your company or organisation. why would you want to buy capital goods from the Netherlands?

quality machines, medical equipment, installation, systems and transportation vehicles.

# The advantages of working with Atradius Dutch State Business

With credit insurance or guarantees, the Dutch supplier is covered against payment risks, and as a result he is able to make an appealing offer. In some cases it is even possible to include financing via the Dutch government.

## Advantages for the buyer

- Longer repayment term
- Lower interest rates / costs
- Support when financing up to 85% of the contract price

# Advantages for the exporter

- Pre-financiering possibilities
- Better competitve position

# Advantages for the financing bank

- Lower capital requirement
- Lower financing costs

# Atradius Dutch State Business has identified five focus sectors



#### **Agri-Food Business**

Opportunities for food and food-processing machinery, like for instance poultry, dairy, meat, greenhouses (horticulture including flowers).



# Renewable Energy

Opportunities for companies active in solar, wind, water, biomass, geothermal and other renewable energy.



#### Shipbuilding

Opportunities for ship building (newly built and repairing of ships) and marine transportation.



#### Water

Opportunities in waste water treatment & recycling, urban resilience water for agriculture, coastal protection, water management technology



### Recycling

Opportunities for recycling machinery in all segments, like for instance organical waste, chemicals, metals, paper, plastics, textiles, etc.